

## PRACTICES FOR SALE

\$1,700,000 gross. TX CPA firm near Amarillo, established 1991. Large client base. Tax, audit, payroll, bookkeeping, etc. Staff in place and partners open to staying on as needed. Large office building with tenants also available. Contact [greg.lake1@gmail.com](mailto:greg.lake1@gmail.com).

### CPA PRACTICE FOR SALE

54% net, \$1.2M gross – North Dallas, Texas. Sole owner works remotely 10 hours weekly. 38-year-old firm with 7 consecutive Highest Quality Rankings (21 years) in Peer Review. Spanish bilingual a plus. Highly experienced staff serves high net worth clients. 40-hour work week. No overtime. Offices close Friday at 2:30 pm. \$1.5M sales price. 10-year bank financing available with 5% - 10% down.

#### SALES MIX:

Compilations	41%
Taxes	28%
Consulting and Tax Audits	31%

Contact: [flowers98765@hushmail.com](mailto:flowers98765@hushmail.com).

### ACCOUNTING BIZ BROKERS

offers the following listings for sale:  
Eastern Brazos Valley area gross \$650k  
Eastern Central TX gross \$350k  
Central Fort Bend County gross \$800k  
Uvalde County gross (new lower price!) \$729k  
Texas County, OK gross \$400k  
S Central NM gross \$162k

#### Contact Kathy Brents, CPA, CBI

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### BUYING-SELLING PRACTICES throughout Texas for over 38 years ... Offering 100% financing to buyers, so our sellers can cash out at closing! We

only get paid for producing results! Confidential, prompt, professional. New practice in North Houston grossing \$950,000. Henderson Carthage CPA grossing \$400,000. Many others. Contact Leon Faris, CPA, in our Dallas office ... **PROFESSIONAL ACCOUNTING SALES ... 972-292-7172** ... or visit our website: [www.cpasales.com](http://www.cpasales.com) for the latest listings and information.

### Texas Practices Currently Available Through Accounting Practice Sales: North America's Leader in Practice Sales Toll Free 1-800-397-0249

See full listing details and inquire/register for free at [www.APS.net](http://www.APS.net).

\$386,000 gross. San Antonio CPA firm. 94% tax (51% individual, 43% business, 6% other), 6% accounting, over 60% cash flow, long-term employee in place. TXC1076

\$1,078,687 gross. Heart of Texas CPA firm. 83% tax (65% individuals, 30% business, 5% other), 11% accounting, 5% audits, 1% other, cash flow 45%. TXC1077

\$449,000 gross. Heart of Texas CPA firm. 80% tax, (78% inv., 13% bus., 9% other), 11% bkkpng, 9% audits/reviews, cash flow around 43%, staff in place, owner available to stay on as employee after sale if needed. TXC1078

\$1,789,085 gross. Austin CPA firm. 75% tax (43% individual, 52% business), 22% accounting, 3% other services, turn-key with experienced professional and support employees in place, owner also available for short transition. TXC1079

\$2,322,782 gross. Austin CPA firm. 38% accounting, 58% tax (59% bus./32% ind./9% trusts and misc.), 4% consulting services, cash flow near 70%, staff in place, owners available to assist with transition. TXC1080

\$763,000 gross. New Braunfels CPA firm. 38% tax (46% individual, 42% business, 12% other), 20% bkkpng/PR, 31% audits, 10% consulting, 1% comp/review, staff in place and seller available to assist with smooth transition. TXC1081

\$209,000 gross. NE Texas CPA firm. 70% tax, 30% acctng, ideal size for marketing-oriented buyer to tap existing client base and grow substantially. TXN1491

\$510,000 gross. NW of Dallas CPA firm. Tax 72%, accounting 28%, strong fees, solid cash flow, experienced staff in place, turn-key location in desirable DFW community. TXN1526

\$608,000 gross. SW of Ft. Worth CPA firm. Acctng 15%, tax 75%, payroll/compliance/misc. 10%, great location, quality clients, dedicated staff. TXN1534

\$320,000 gross. Grapevine tax and acctng firm. Tax 74%, accounting 19%, payroll 6%, quality client base of high-net-worth individuals and businesses, staff in place and seller available to assist with transition, turn-key practice in desirable community. TXN1556

\$560,000 gross. NW of DFW CPA firm. 70% tax, 30% accounting, strong cash flow with 70% of revenues from business clients, experienced staff in place and owner available to assist with transition. TXN1557

\$312,000 gross. S. of Ft. Worth CPA firm. Tax 74%, accounting 26%, cash flow over 70%, loyal client base, turn-key opportunity or profitable addition to area firm. TXN1559

\$2,275,000 gross. Collin Co. CPA firm. Premium client base of businesses and high-net worth individuals, mostly tax 80%, but year-round income via acctng/consulting/payroll services, strong fee structure and experienced staff in place. TXN1561

\$283,000 gross. SE Texas CPA firm. Tax 60%, bkkpg 40%, turn-key practice with staff in place, friendly clients, owner available to assist through tax season. TXS1232

\$1,700,000 gross. N. Houston CPA firm. Great mix of services including tax, bookkeeping and consulting, experienced staff in place, turn-key but some flexibility regarding location. TXS1264

\$189,000 gross. Corpus Christi area CPA firm. Revenues balanced between tax and bkkpng, year-round cash flow, turn-key practice in wonderful community, loyal client base. TXS1272

\$250,000 gross. W. Houston CPA firm. Balanced mix of bkkpng and tax with a few annual compilations, prime location, diverse/loyal client base, owner available for transition. TXS1275

\$291,000 gross. NW Houston CPA firm. Accounting 47%, tax 35%, misc. 18%, great cash flow, consistent income stream, staff in place, turn-key opportunity. TXS1278

\$1,022,000 gross. West TX (S. Plains) CPA firm. 49% tax (66% individual, 32% business, 2% other), 38% bookkeeping/payroll, 4% consulting, 9% compilation/reviews, solid cash flow around 48%, experienced staff in place and owners available to assist with transition. TXW1029

**ACCOUNTING PRACTICE SALES**

For more information, call toll free 1-800-397-0249  
See full listing details and inquire/register for free at [www.APS.net](http://www.APS.net).

**PRACTICES SOUGHT**

**SEEKING CPA FIRM SELLERS**

**Accounting Biz Brokers has GREAT NEWS for all 2021 sellers!** We are experiencing a high volume of buyer activity and lenders are eager to assist with financing deals! **Accounting Biz Brokers** has been selling CPA firms for over 16 years and we know your market. Selling your firm is complex. We can simplify the process and help you receive your best results! Our **“Six Steps to Success”** process for selling your firm includes a personalized, confidential approach to bringing you the “win-win” deal you are looking for. Our brokers are the only Certified Business Intermediaries (CBI) specializing in the sale of CPA firms in the nation! When you are ready to sell, we have the buyers, financing contacts and the experience to assist you with the successful sale of your firm! Contact us TODAY to take the first step!

**Kathy Brents, CPA, CBI**  
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Visit us at [www.AccountingBizBrokers.com](http://www.AccountingBizBrokers.com)

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**BUYING OR SELLING?**

First talk with Texas CPAs who have the experience and knowledge to help with this big step. We know your concerns and what you are looking for. We can help with negotiations, details, financing, etc. Know your options.

Visit [www.APS.net](http://www.APS.net) for more information and current listings. Or call toll-free 800-397-0249. Confidential, no-obligation. We aren't just a listing service. We work hard for you to obtain a professional and fair deal.

**ACCOUNTING PRACTICE SALES, INC.**  
**North America's Leader in Practice Sales**

**MISCELLANEOUS**

**Michael J. Robertson, CPA**

**Texas Sales and Mixed Beverage Tax Solutions**

Do you have a client with an upcoming sales tax audit or currently under audit? Does your client have a compliance issue or general question about sales tax? Call our team of sales tax experts. Our team provides over 100 years of experience with the Comptroller of Public Accounts as former auditors and supervisors. We work to ensure a fair audit. Should your client need a payment plan, we will negotiate with the Comptroller of Public Accounts.

Call 817-478-5788 or 214-415-4333

**Texas Sales and Mixed Beverage Tax Solutions**

**Clarus Partners Announces New Texas Office**

**National Indirect Tax Compliance and Advisory firm**

Do you have questions about sales tax? Need help with multistate compliance after Wayfair? Taxability issues? Audit defense? Refunds? Business registration and licensing compliance? Voluntary disclosure?

Let us be a resource for your firm and your clients. Clarus Partners is a national sales tax compliance and advisory firm. With offices across the U.S., our four partners have a combined 100+ years of experience in this arena.

Let us know any way we can help.

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