#### PRACTICES FOR SALE

\$825,000 gross. Highland Lakes CPA firm. 50% tax, 25% G/ NPE audits, 25% bookkeeping/payroll and other. Year-round work, long-term clients with strong staff in place. Owner available for transition. Contact ddeakins@tx.cpa.

**BUYING-SELLING PRACTICES throughout Texas for** over 39 years ... Offering 90% financing to buyers, so our sellers can cash out at closing! We only get paid for producing results! Confidential, prompt, professional. New practices in Houston-Galleria area grossing \$1,000,000+ with above average net. Dallas-Plano CPA firm grossing \$1,200,000. Great staff and location!! Many others. Contact Leon Faris, CPA ... PROFESSIONAL ACCOUNTING SALES ... 972-292-7172 ... Visit our website: www.cpasales.com for the latest listings and information.

## **ACCOUNTING BIZ BROKERS**

offers the following listings for sale: N Houston/The Woodlands gross \$930k (New) NW Corpus Christi gross \$175k (New) Eastern Brazos Valley area gross \$720k Uvalde County gross \$729k (New lower price!) Rockwall County gross \$55k Central Fort Bend County gross \$800k-Sold

Contact Kathy Brents, CPA, CBI Office 866-260-2793, Cell 501-514-4928 Kathy@AccountingBizBrokers.com Visit us at www.AccountingBizBrokers.com Member of the Texas Society of CPAs Member of the Texas Association of Business Brokers

**Texas Practices Currently Available Through Accounting Practice Sales:** North America's Leader in Practice Sales Toll Free 1-800-397-0249 See full listing details and inquire/register for free at www.APS.net.

\$1,078,687 gross. Heart of Texas CPA firm. 83% tax (65% individuals, 30% business, 5% other), 11% accounting, 5% audits, 1% other, cash flow 45%. TXC1077

\$449,000 gross. Heart of Texas CPA firm. 80% tax (78% inv., 13% bus., 9% other), 11% bkkpng, 9% audits/reviews, cash flow around 43%, staff in place, owner available to stay on as employee after sale if needed. TXC1078

\$510,000 gross. NW of Dallas CPA firm. Tax 72%, accounting 28%, strong fees, solid cash flow, experienced staff in place, turn-key location in desirable DFW community. TXN1526

\$634,000 gross. Wichita Falls CPA firm. 70% tax, 30% accounting, strong cash flow with 70% of revenues from business clients, experienced staff in place and owner available to assist with transition. TXN1557

\$307,000 gross. North Texas CPA practice. Tax 65%, accounting 35%, solid fee structure, experienced staff, and the perfect size starter or add-on practice. TXN1558

\$839,000 gross. Fort Worth CPA firm. Highly profitable firm with cash flow to sole owner of approx. 60%. 76% tax and 24% accounting services. Premium client base includes many businesses. Experienced staff and seller available to work in transition. TXN1580

\$439,000 gross. DFW Mid-Cities (NE Tarrant County) CPA firm. Tax 64%, 36% accounting. Strong fee structure, tax manager available for smooth transition. TXN1584

\$730,000 gross. Northeast Texas CPA firm. Tax 55% and 45% accounting, solid fee structure, experienced staff, and exceptional client base. Lots of room for growth, 80% total revenues from businesses. TXN1587

\$480,000 gross. Fort Worth CPA tax practice. Strong cash flow to owner 55%, quality clientele, year-round income, and amazing expansion ability with individual and business referrals, TXN1588

\$1,125,000 gross. W. Houston CPA firm. 66% tax, 22% audit/ review, 12% bookkeeping. Excellent cash flow to owner, premium clientele and experienced staff in place. TXN1246

\$283,000 gross. Southeast Texas CPA firm. 60% tax and 40% bookkeeping. Building available for lease or purchase. Friendly and loyal clients, growth opportunities and ownerassisted transition available. TXS1232.

\$1,700,000 gross. N. Houston CPA practice. Great service mix to provide year-round revenue with heavier workload during Sept/Oct deadlines. Strong, experienced staff in place. TXS1264

\$116,000 gross. The Woodlands area CPA firm. Operates remotely from anywhere in Houston. Excellent cash flow, highincome clients. TXS1291

\$567,000 gross. NE of Houston CPA firm. Owner looking to semi-retire and will assist buyer as agreed. Great service mix of tax, bookkeeping and payroll/consulting. Turn-key opportunity with experienced staff in place and office available for lease. TXS1283

ACCOUNTING PRACTICE SALES For more information, call toll free 1-800-397-0249 See full listing details and inquire/register for free at www.APS.net.

#### **PRACTICES SOUGHT**

CPA with over 10 years of experience seeking to purchase practice between \$400k to \$800k gross with focus on business and HNW returns or buy in a retiring partner's interest. Ideal firm is inside 610 Loop. Contact HoustonCPA713@gmail.com.

## SEEKING CPA FIRM SELLERS

Selling in 2022? Accounting Biz Brokers has GREAT **NEWS for you!** We are experiencing a high volume of buyer activity and lenders are eager to assist with financing deals! Accounting Biz Brokers has been selling CPA firms for over 17 years and we know your market. Selling your firm is complex. We can simplify the process and help you receive your best results! Our "Six Steps to Success" process for selling your firm includes a personalized, confidential approach to bringing you the "win-win" deal you are looking for. Our brokers are the only Certified Business Intermediaries (CBI) specializing in the sale of CPA firms in the nation! When you are ready to sell, we have the buyers, financing contacts and the experience to assist you with the successful sale of your firm! Contact us TODAY to take the

> Kathy Brents, CPA, CBI Office 866-260-2793 Cell 501-514-4928 Kathy@AccountingBizBrokers.com Visit us at www.AccountingBizBrokers.com Member of the Texas Society of CPAs

first step!

## **BUYING OR SELLING?**

First talk with Texas CPAs who have the experience and knowledge to help with this big step. We know your concerns and what you are looking for. We can help with negotiations, details, financing, etc. Know your options. Visit www.APS.net for more information and current listings. Or call toll-free 800-397-0249. Confidential, noobligation. We aren't just a listing service. We work hard for you to obtain a professional and fair deal. ACCOUNTING PRACTICE SALES, INC. North America's Leader in Practice Sales

#### **MISCELLANEOUS**

## Clarus Partners -**National Sales Tax Compliance and Advisory firm**

Do you have questions about sales tax? Need help with multistate compliance after Wayfair? Taxability issues? Audit defense? Refunds? Business registration and licensing compliance? Voluntary disclosure?

Let us be a resource for your firm and your clients. Clarus Partners is a national sales tax compliance and advisory firm. With offices across the U.S., our four partners have a combined 100+ years of experience in this arena.

Let us know any way we can help.

Steve Hanebutt, CPA Clarus Partners This firm is not a CPA firm

972-422-4530 claruspartners.com stevehanebutt@claruspartners.com

### Michael J. Robertson, CPA

**Texas Sales and Mixed Beverage Tax Solutions** 

Do you have a client with an upcoming sales tax audit or currently under audit? Does your client have a compliance issue or general question about sales tax?

Call our team of sales tax experts. Our team provides over 100 years of experience with the Comptroller of Public Accounts as former auditors and supervisors. We work to ensure a fair audit. Should your client need a payment plan, we will negotiate with the Comptroller of Public Accounts.

Call 817-478-5788 or 214-415-4333 **Texas Sales and Mixed Beverage Tax Solutions** 



# Classified Advertising in Today's CPA

TXCPA offers opportunities to advertise in the Classifieds section of **Today's CPA** magazine. For more information and to place a classified ad, please contact DeLynn Deakins at ddeakins@tx.cpa or 800-428-0272, ext. 250, 972-687-8550 in Dallas.