

## **PRACTICES FOR SALE**

\$302,000 gross. Central Texas CPA firm. 66% tax, 20% write-up, no audits, 14% bookkeeping, very proficient staff, loyal client base with great opportunity for growth, owner will assist with transition. Contact [bestorcpa@aol.com](mailto:bestorcpa@aol.com).

**BUYING-SELLING PRACTICES** throughout Texas for over 39 years ... Offering 90% financing to buyers, so our sellers can cash out at closing! We only get paid for producing results! Confidential, prompt, professional. New practices in **Houston-Galleria** area grossing \$1,000,000+ with above average net. **Dallas-Plano CPA** firm grossing \$1,200,000. Great staff and location!! Many others. Contact **Leon Faris, CPA ... PROFESSIONAL ACCOUNTING SALES ... 972-292-7172 ...** Visit our website: [www.cpasales.com](http://www.cpasales.com) for the latest listings and information.

### **ACCOUNTING BIZ BROKERS**

offers the following listings for sale:

Eastern Brazos Valley area gross \$695k

Uvalde County gross (new lower price!) gross \$729k

Garland gross \$37k

Wylie gross \$125k-Sold

Odessa gross \$327k-Sold

Texas County, OK (Texas Panhandle) gross \$400k

NE San Antonio area-Comal County gross \$170k-Sold

Eastern Central TX gross \$350k-Sold

Central Fort Bend County gross \$800k-Sold

Contact Kathy Brents, CPA, CBI

Office 866-260-2793, Cell 501-514-4928

[Kathy@AccountingBizBrokers.com](mailto:Kathy@AccountingBizBrokers.com)

Visit us at [www.AccountingBizBrokers.com](http://www.AccountingBizBrokers.com)

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Through Accounting Practice Sales:  
North America's Leader in Practice Sales  
Toll Free 1-800-397-0249  
See full listing details and inquire/register  
for free at [www.APS.net](http://www.APS.net).**

\$1,078,687 gross. Heart of Texas CPA firm. 83% tax (65% individuals, 30% business, 5% other), 11% accounting, 5% audits, 1% other, cash flow 45%. TXC1077

\$449,000 gross. Heart of Texas CPA firm. 80% tax, (78% inv., 13% bus., 9% other), 11% bkkpng, 9% audits/reviews, cash flow around 43%, staff in place, owner available to stay on as employee after sale if needed. TXC1078

\$1,789,085 gross. Austin CPA firm. 75% tax with 52% from businesses. Steadily growing firm in desirable business hub. Solid cash flow to owner of 37%+. TXC1079

\$510,000 gross. NW of Dallas CPA firm. Tax 72%, accounting 28%, strong fees, solid cash flow, experienced staff in place, turn-key location in desirable DFW community. TXN1526

\$620,000 gross. SW of Ft. Worth CPA firm. Accounting 15%, tax 75%, payroll/compliance/misc. 10%, great location, quality clients, dedicated staff. TXN1534

\$634,000 gross. Wichita Falls CPA firm. 70% tax, 30% accounting, strong cash flow with 70% of revenues from business clients, experienced staff in place and owner available to assist with transition. TXN1557

\$307,000 gross. North Texas CPA practice. Tax 65%, accounting 35%, solid fee structure, experienced staff and the perfect size starter or add-on practice. TXN1558

\$839,000 gross. Fort Worth CPA firm. Highly profitable firm with cash flow to sole owner of approx. 60%. 76% tax and 24% accounting services. Premium client base includes many businesses. Experienced staff and seller available to work in transition. TXN1580

\$85,000 gross. Irving CPA firm. Clients are exclusively businesses and business owners. More than 66% of income from bookkeeping and payroll services. Solid fee structure. TXN1582

\$202,000 gross. Plano CPA practice. 71% tax, 20% accounting, 9% consulting and payroll. Strong fees and capable staff in place. TXN1583

\$283,000 gross. SE Texas CPA firm. Tax 60%, bookkeeping 40%, turn-key practice with staff in place, friendly clients, owner available to assist through tax season. TXS1232

\$1,125,000 gross. W. Houston CPA firm. 66% tax, 22% audit/review, 12% bookkeeping. Excellent cash flow to owner, premium clientele, experienced staff in place. TXN1246

\$1,700,000 gross. N. Houston CPA practice. Great service mix to provide year-round revenue with heavier workload during Sep/Oct deadlines. Strong, experienced staff in place. TXS1264

\$250,000 gross. W. Houston CPA firm. Balanced mix of bookkeeping and tax with a few annual compilations, prime location, diverse/loyal client base, owner available for transition. TXS1275

\$189,000 gross. W. Houston CPA firm. 54% tax, 31% bookkeeping, 15% consulting. Prime location and high-income, loyal clients. Owner available for transition. TXS1279

\$588,000 gross. NW Houston CPA firm. 79% tax, 10% accounting, 11% tax planning. Year-round revenues and great cash flow. Long-term clients and staff in place. TXN1280

\$575,000 gross. N. Houston Beltway area CPA practice. 60% tax and 40% accounting. Year-round work with strong staff in place. Turn-key opportunity perfect for individual CPA or a firm looking to add another office. TXS1282

\$567,000 gross. NE of Houston CPA firm. Owner looking to semi-retire and will assist buyer as agreed. Great service mix of tax, bookkeeping and payroll/consulting. Turn-key opportunity with experienced staff in place and office available for lease. TXS1283

\$2,108,000 gross. West Texas CPA practice. 14% accounting services, 29% tax preparation (49% individual, 41% business, 10% other) and 57% attest services. Outstanding cash flow to owner of about 50%. TXW1030

#### ACCOUNTING PRACTICE SALES

For more information, call toll free 1-800-397-0249  
See full listing details and inquire/register for free at [www.APS.net](http://www.APS.net).

### PRACTICES SOUGHT

#### SEEKING CPA FIRM SELLERS

**Accounting Biz Brokers has GREAT NEWS for all sellers!**

We are experiencing a high volume of buyer activity and lenders are eager to assist with financing deals! **Accounting Biz Brokers** has been selling CPA firms for over 17 years and we know your market. Selling your firm is complex. We can simplify the process and help you receive your best results! Our **"Six Steps to Success"** process for selling your firm includes a personalized, confidential approach to bringing you the "win-win" deal you are looking for. Our brokers are the only Certified Business Intermediaries (CBI) specializing in the sale of CPA firms in the nation! When you are ready to sell, we have the buyers, financing contacts and the experience to assist you with the successful sale of your firm! Contact us TODAY to take the first step!

**Kathy Brents, CPA, CBI**

**Office 866-260-2793 Cell 501-514-4928**

**Kathy@AccountingBizBrokers.com**

**Visit us at [www.AccountingBizBrokers.com](http://www.AccountingBizBrokers.com)**

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TXCPA offers opportunities to advertise in the Classifieds section of **Today's CPA** magazine. For more information and to request a classified ad, please contact DeLynn Deakins at [ddeakins@tx.cpa](mailto:ddeakins@tx.cpa) or 800-428-0272, ext. 250, 972-687-8550 in Dallas.

#### BUYING OR SELLING?

First talk with Texas CPAs who have the experience and knowledge to help with this big step. We know your concerns and what you are looking for. We can help with negotiations, details, financing, etc. Know your options.

Visit [www.APS.net](http://www.APS.net) for more information and current listings. Or call toll-free 800-397-0249. Confidential, no-obligation. We aren't just a listing service. We work hard for you to obtain a professional and fair deal.

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### MISCELLANEOUS

#### Clarus Partners - National Sales Tax Compliance and Advisory firm

Do you have questions about sales tax? Need help with multistate compliance after Wayfair? Taxability issues? Audit defense? Refunds? Business registration and licensing compliance? Voluntary disclosure?

Let us be a resource for your firm and your clients. Clarus Partners is a national sales tax compliance and advisory firm. With offices across the U.S., our four partners have a combined 100+ years of experience in this arena.

Let us know any way we can help.

Steve Hanebutt, CPA

Clarus Partners

This firm is not a CPA firm

972-422-4530

[claruspartners.com](http://claruspartners.com)

[stevehanebutt@claruspartners.com](mailto:stevehanebutt@claruspartners.com)

#### Michael J. Robertson, CPA

#### Texas Sales and Mixed Beverage Tax Solutions

Do you have a client with an upcoming sales tax audit or currently under audit? Does your client have a compliance issue or general question about sales tax? Call our team of sales tax experts. Our team provides over 100 years of experience with the Comptroller of Public Accounts as former auditors and supervisors. We work to ensure a fair audit. Should your client need a payment plan, we will negotiate with the Comptroller of Public Accounts.

**Call 817-478-5788 or 214-415-4333**

**Texas Sales and Mixed Beverage Tax Solutions**