

Prepared for the Texas Society of CPAs

Private and Confidential

# SECTION I SUMMARY GRAPHS

## **Comparison Groups**

We have assigned the following comparison groups for the state of Texas.

For more targeted benchmarks, PCPS firms can access further reports at www.aicpa.org/pcps and other firms can consider purchasing results reports at http://map.pcps.org \*

All Texas	All respondents from the state of Texas	
Small Texas	Small firms (<\$300K in revenues) in Texas	
Medium Texas	Medium firms (\$300-\$999K in revenues) in Texas	
Large Texas	Large firms (>\$1M in revenues) in Texas	

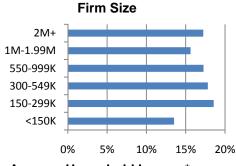
## Caveats

Graphs are automatically generated, and so may be stretched or condensed.

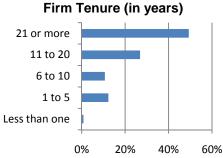
## Contents, By Page

1. Introduction / Firmographics	4. Proportion of Fees by Service	7. New Hires, PTO and Benefits
2. Selected Financials	5. Professional Staff	
3. Expenses / Owner Income	6. Non-Professional Staff	

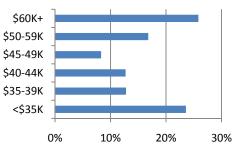
## Firmographics -- National

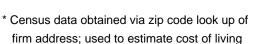




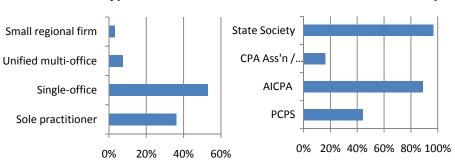


# Average Household Income\*









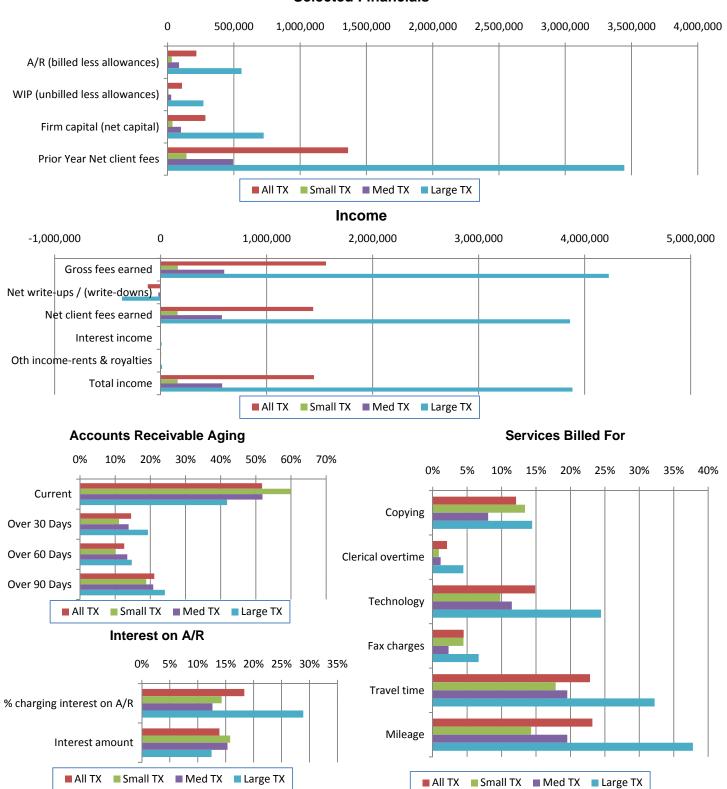
<sup>\*</sup> Visit http://map.pcps.org for information about additional reports with more comparison groups.



Prepared for the Texas Society of CPAs

Private and Confidential

## **Selected Financials**

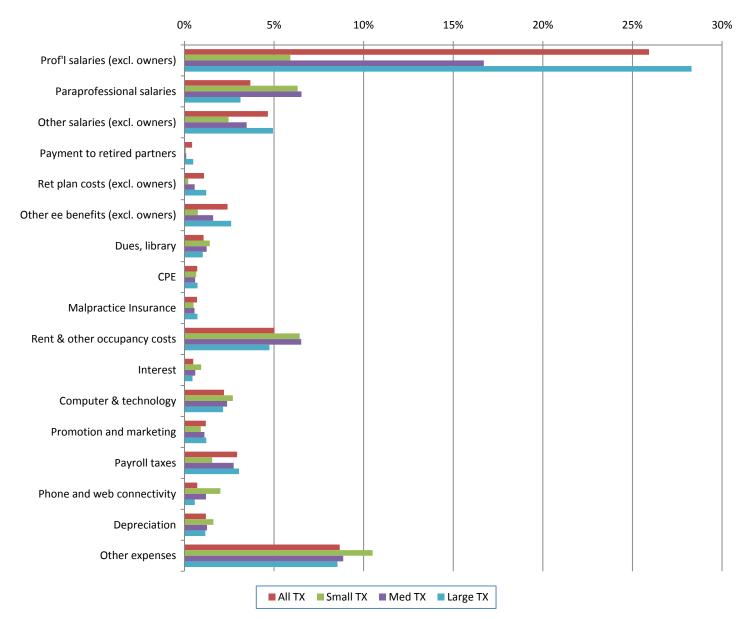




Prepared for the Texas Society of CPAs

Private and Confidential

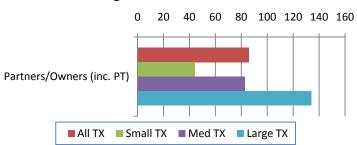
## **Expenses (shown as % of Net Revenues)**



## **Net Remaining Per Owner**

# 0 100,000 200,000 300,000 Partners/Owners (inc. PT) All TX Small TX Med TX Large TX

## **Net Remaining Per Owner-Hour**

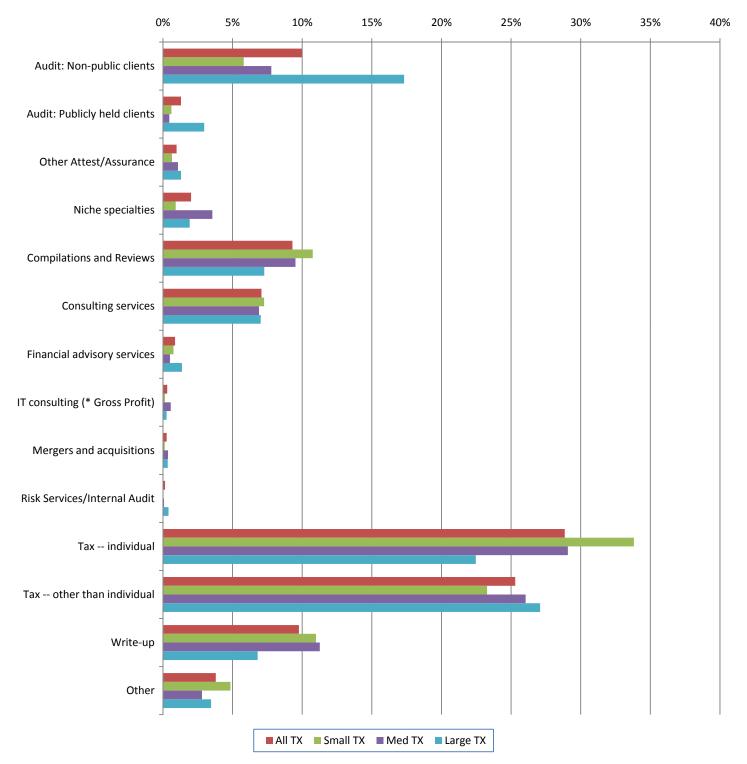




Prepared for the Texas Society of CPAs

Private and Confidential

## **Proportion of Fees by Service**

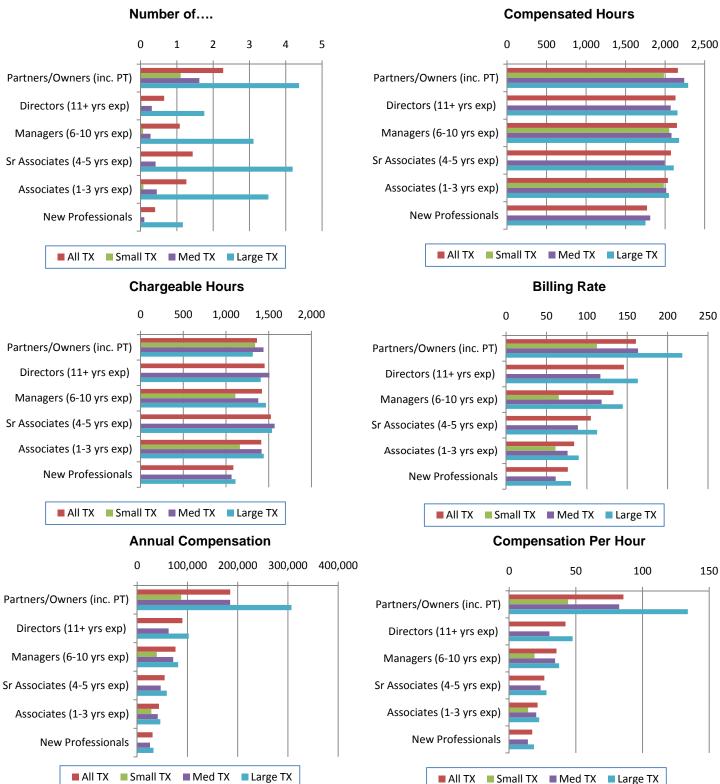




Prepared for the Texas Society of CPAs

Private and Confidential

## **Professional Staff**





Prepared for the Texas Society of CPAs

Private and Confidential

## **Non-Professional Staff**

## Number of.... **Compensated Hours** 0.5 1.0 1.5 2.0 2.5 0 1,000 1,500 2.000 2.500 Internal technical support Internal technical support Administrator / OM Administrator / OM Paraprofessionals Paraprofessionals Clerical (data entry, etc.) Clerical (data entry, etc.) Other Other ■ All TX ■ Small TX ■ Med TX ■ Large TX ■ Large TX ■ All TX ■ Small TX ■ Med TX **Chargeable Hours Billing Rate** 500 1,000 0 20 40 1,500 60 80 100 120 Internal technical support Internal technical support Administrator / OM Administrator / OM Paraprofessionals Paraprofessionals Clerical (data entry, etc.) Clerical (data entry, etc.) Other Other ■ Small TX ■ Med TX Large TX ■ All TX ■ Small TX ■ Med TX ■ Large TX **Annual Compensation Compensation Per Hour** 20,000 40,000 60,000 80,000 10 15 20 25 30 35 Internal technical support Internal technical support Administrator / OM Administrator / OM Paraprofessionals Paraprofessionals Clerical (data entry, etc.) Clerical (data entry, etc.) Other Other ■ All TX ■ Small TX ■ Med TX ■ Large TX ■ All TX ■ Small TX ■ Med TX ■ Large TX



Not sure

## Section I -- Introduction and Graphs

Prepared for the Texas Society of CPAs

Private and Confidential

# New Hires, Paid Time Off and Benefits



Large TX

81-100%