

PRACTICES FOR SALE

North Dallas firm for sale. 95% tax, 110k. Discounted office space available. Contact ddeakins@tx.cpa.

Turn-key opportunity perfect for individual CPA in south-central Texas. Retirement minded CPA in business for 45 years looking for the right person to step in and take over business of 1200 tax returns. Loyal, long-term clients. Owner would like to continue working, but fewer hours. Contact линдam9631@gmail.com.

BUYING-SELLING PRACTICES throughout Texas for over 39 years ... Offering 90% financing to buyers, so our sellers can cash out at closing! We only get paid for producing results! Confidential, prompt, professional. New practice located in **Houston-Beaumont** area with above average net and grossing \$500,000+. Great staff and location!! Many others. Contact **Leon Faris, CPA ... PROFESSIONAL ACCOUNTING SALES ... 972-292-7172** ... Visit our website: www.cpasales.com for the latest listings and information.

ACCOUNTING BIZ BROKERS offers the following listings for sale:

NE Dallas suburb gross \$775k (New)
N Houston/The Woodlands gross \$930k (New)
Eastern Brazos Valley area gross \$720k
Uvalde County gross \$729k (Sale Pending)
Texas County, OK gross \$400k

Contact Kathy Brents, CPA, CBI
Office 866-260-2793 - Cell 501-514-4928
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\$585,000 gross. Dallas CPA practice. Sophisticated client base grown from primarily referrals and is primarily made up of tax work (95%). Clients are high net worth individuals and businesses. Perfect size for an experienced CPA. TXN1603

\$135,000 gross. Greater Killeen area CPA practice. Loyal client base made up of 82% tax preparation and 18% bookkeeping for year-round income. Over 67% cash flow. Owner assist transition available. TXC1083

\$109,400 gross. Addison CPA practice. Desirably located with a nice mix of quality clients. Solid fee structure and strong fee structure yields 60% cash flow. TXN1604

\$68,000 gross. North Texas (near Wichita Falls). Strong fee structure and high realization rate. Over 50% revenues are from audits and 45% from tax work. TXN1609

\$506,000 gross. Northern San Antonio metro CPA. 59% tax preparation (30% individual, 59% business, 11% other), 29% bookkeeping, 8% consulting, 4% Texas franchise returns. TXC1083

\$190,000 gross. Virtual NE Houston CPA firm. Year-round revenue and excellent cash flow. Services composed of tax (57%), accounting (12%), and other (31%). TXS1304

\$292,000 gross. Brazoria County CPA firm. Reputable practice with growth opportunities due to referrals from loyal clients. Owner transition available. Service mix 62% tax, 29% accounting and 9% other. TXS1293

\$323,000 gross. Virtually based DFW medical practice. Strong fee structure and low overhead that yields cash flow of over 80%. Ample growth opportunity for this niche firm. TXN1613

\$1,285,000 gross. Allen, Texas CPA practice. Rapidly growing revenues and loyal client base. Services composed of tax (75%), accounting (17%) and tax planning services (8%). Strong staff in place ready for a smooth transition. TXN1614

\$1,076,000 gross. Northeast Dallas CPA. Respected, established practice for over 40 years. Over 65% is business clients. Revenues nice mix of tax (65%) and accounting (35%). Long-term staff, excellent fee structure. TXN1615

\$140,000 gross. Addison CPA. High quality, loyal clients. Centrally based location in DFW. Revenues tax (76%) and accounting (24%) for year-round income. Cash flow near 60%. TXN1616

\$620,000 gross. Brownwood area CPA. Nicely balanced revenues between 75% tax work, 15% accounting services, 10% payroll/compliance. Great cash flow to owner. TXN1534

\$1,119,000 gross. Heart of Texas CPA practice. Tax prep is 85-90% of revenue yearly, 2/3 individuals, business and trust make up remainder. Bookkeeping 10-15%. Tenured staff. TXC1077

\$447,000 gross. Heart of Texas CPA firm. 80% tax, (78% inv., 13% bus., 9% other), 11% bkpng, 9% audits/reviews, cash flow around 43%, staff in place, owner available to stay on as employee after sale if needed. TXC1078

\$510,000 gross. NW of Dallas CPA firm. Tax 72%, accounting 28%, strong fees, solid cash flow, experienced staff in place, turn-key location in desirable DFW community. TXN1526

\$307,000 gross. North Texas CPA practice. Tax 65%, accounting 35%, solid fee structure, experienced staff, and the perfect size starter or add-on practice. TXN1558

\$730,000 gross. Northeast Texas CPA firm. Tax 55% and accounting 45%, solid fee structure, experienced staff, and exceptional client base. Lots of room for growth, 80% total revenues from businesses. TXN1587

\$480,000 gross. Fort Worth CPA tax practice. Strong cash flow to owner 55%, quality clientele, year-round income, and amazing expansion ability with individual and business referrals. TXN1588

\$1,125,000 gross. W. Houston CPA firm. 66% tax, 22% audit/review, 12% bookkeeping. Excellent cash flow to owner, premium clientele, and experienced staff in place. TXN1246

\$283,000 gross. Southeast Texas CPA firm. 60% tax and 40% bookkeeping. Building available for lease or purchase. Friendly and loyal clients, growth opportunities, and owner assisted transition available. TXS1232.

\$1,700,000 gross. N. Houston CPA practice. Great service mix to provide year-round revenue with heavier workload during Sep/Oct deadlines. Strong, experienced staff in place. TXS1264

\$116,000 gross. The Woodlands area CPA firm. Operates remotely from anywhere in Houston. Excellent cash flow, high-income clients. TXS1291

\$567,000 gross. NE of Houston CPA firm. Owner looking to semi-retire and will assist buyer as agreed. Great service mix of tax, bookkeeping, and payroll/consulting. Turn-key opportunity with experienced staff in place and office available for lease. TXS1283

\$905,000 gross. Semi-virtual Texas based CPA firm. Multiple-location firm with possibility to be completely virtual over time. 66% tax work, 27% accounting and 7% payroll. Year-round income with about 55% income derived from businesses. TXN1606

\$255,000 gross. North Dallas CPA tax clients. Loyal clients from a variety of businesses and industries. About 80% of business done by portal, making it an easy acquisition for an existing firm. Option to maintain space for seamless transition. TXN1605

\$533,000 gross. East Texas CPA firm. Highly regarded firm offers bilingual services to businesses and business owners. Revenues 50/50 tax work and accounting services. Strong cash flow over 50% gross income. TXN1601

\$154,000 gross. Northeast Dallas CPA practice. Unique, niche tax preparation. Revenues from tax preparation for individuals and small businesses make up 70% of revenues. Excellent fee structure yields cash flow that is 80% gross income. TXN1593

\$375,000 gross. Carrollton CPA practice. 81% tax work, 10% accounting services, 8% payroll. Outstanding cash flow to owner with over 95% gross revenues. Operated out of home office and seller will assist for smooth transition through first tax season. TXN1600

\$3,560,000 gross. North Texas CPA practice. Well established and growing firm that is exceptionally profitable for a firm its size due to fee structure and high realization rate. 50% auditing services and 45% tax work. Complete with long-term staff and partners to aid in transition. TXN1597

\$424,000 gross. Garland CPA practice. Long standing practice with quality client base. Desirable mix of revenues for year-round income. 68% tax work, 22% accounting and bookkeeping, and 8% payroll services. TXN1596

\$439,000 gross. Flower Mound CPA practice. Reputable practice has grown through word of mouth. Strong fee structure. 59% tax and 39% accounting with other services to provide year-round income. Owner willing to assist in transition. TXN1598

\$191,000 gross. East Texas (Cedar Lake area) CPA practice. Well established and rapidly growing practice. 80% tax preparation and 20% bookkeeping and payroll services. Excellent cash flow of 64% gross revenues and experienced staff to aid in transition. TXN1590

\$477,000 gross. NW Houston CPA firm. Revenues made up of accounting 74%, tax 24%, and other 2%. Year-round cash flow and knowledgeable staff. Owner willing to assist smooth transition. TXS1300

\$1,040,000 gross. South Texas CPA firm. Nicely mixed revenues 43% accounting, 38% tax and 19% other services. Year-round cash flow and knowledgeable staff. TXS1298

\$650,000 gross. West Houston accounting firm. Service mix 93% accounting and bookkeeping and 7% tax. Nice location for buyer with extra room to bring in additional staff. TXS1297

\$1,013,900 gross. SW Houston CPA firm. Desirable location and cash flow. Well trained support staff already in place. Services desirably mixed 67% tax, 12% accounting, 15% reviews, and 5% audits. Seller assisted transition. TXN1295

\$354,000 gross. NW Houston CPA firm. Predominately made up of complex tax returns. Nice cash flow and high-income quality clients. Excellent staff ready and able to assist. TXS1296

\$316,000 gross. Galveston County CPA. Service mix includes 67% tax, 14% audit/review and 6% other. Year-round work provides excellent cash flow. Prime location with loyal clients. TXS1287

\$2,201,000 gross. West Texas firm. Highly motivated multi-owner CPA firm. Revenue mix is 14% accounting services, 29% tax preparation (49% individual, 41% business, 10% other) and 57% attest services. Large tenured staff and long assisted transition by owner. TXW1030

\$150,000 gross. Katy CPA firm. Service mix tax (96%) and other (4%). Loyal, long-term clients with many referrals for growth. Owner transition available. TXS1305

ACCOUNTING PRACTICE SALES

For more information, call toll free 1-800-397-0249

See full listing details and inquire/register for free at www.APS.net.

PRACTICES SOUGHT

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Kathy Brents, CPA, CBI

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Client audited, liability, needs a review, we have found errors and changed the liability. Does your client have a compliance issue or general question about sales tax? Call our team of sales tax experts. Our team provides over 100 years of experience with the Comptroller of Public Accounts as former auditors and supervisors. We work to ensure a fair audit. Should your client need a payment plan, we'll negotiate with the Comptroller of Public Accounts.

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Steve Hanebutt, CPA, Clarus Partners

This firm is not a CPA firm

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