

PRACTICES FOR SALE

BUYING-SELLING PRACTICES throughout Texas for over 39 years ... Offering 90% financing to buyers, so our sellers can cash out at closing! We only get paid for producing results! Confidential, prompt, professional. New practice located in **Houston-Beaumont** area with above average net and grossing \$500,000+. Great staff and location!! Many others. Contact **Leon Faris, CPA ... PROFESSIONAL ACCOUNTING SALES ... 972-292-7172 ...** Visit our website: www.cpasales.com for the latest listings and information.

ACCOUNTING BIZ BROKERS

offers the following listings for sale:
NE Dallas area gross \$175k (New)
NE Dallas suburb gross \$775k (New)
N Houston/The Woodlands gross \$930k (New)
NW Corpus Christi gross \$175k (Sold)
Eastern Brazos Valley area gross \$720k
Uvalde County gross \$729k (Sale Pending)
Texas County, OK gross \$400k

Contact Kathy Brents, CPA, CBI
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Visit us at www.AccountingBizBrokers.com

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**Texas Practices Currently Available
Through Accounting Practice Sales:
North America's Leader in Practice Sales
Toll Free 1-800-397-0249
See full listing details and inquire/register
for free at www.APS.net.**

\$620,000 gross. Brownwood, TX area CPA. Nicely balanced revenues between 75% tax work, 15% accounting services, 10% payroll/compliance. Great cash flow to owner. TXN1534

\$1,119,000 gross. Heart of Texas CPA practice. Tax prep is 85-90% of revenue yearly. 2/3 individuals. Business and trust make up remainder. Bookkeeping 10-15%. Tenured staff. TXC1077

\$447,000 gross. Heart of Texas CPA firm. 80% tax, (78% inv., 13% bus., 9% other), 11% bkkpng, 9% audits/reviews, cash flow around 43%, staff in place, owner available to stay on as employee after sale if needed. TXC1078

\$510,000 gross. NW of Dallas CPA firm. Tax 72%, accounting 28%, strong fees, solid cash flow, experienced staff in place, turn-key location in desirable DFW community. TXN1526

\$634,000 gross. Wichita Falls CPA firm. 70% tax, 30% accounting, strong cash flow with 70% of revenues from business clients, experienced staff in place and owner available to assist with transition. TXN1557

\$307,000 gross. North Texas CPA practice. Tax 65%, accounting 35%, solid fee structure, experienced staff and the perfect size starter or add-on practice. TXN1558

\$839,000 gross. Fort Worth CPA firm. Highly profitable firm with cash flow to sole owner of approximately 60%. 76% tax and 24% accounting services. Premium client base includes many businesses. Experienced staff and seller available to work in transition. TXN1580

\$730,000 gross. Northeast Texas CPA firm. Tax 55% and 45% accounting, solid fee structure, experienced staff and exceptional client base. Lots of room for growth, 80% total revenues from businesses. TXN1587

\$480,000 gross. Fort Worth CPA tax practice. Strong cash flow to owner 55%, quality clientele, year-round income and amazing expansion ability with individual and business referrals. TXN1588

\$1,125,000 gross. W. Houston CPA firm. 66% tax, 22% audit/review, 12% bookkeeping. Excellent cash flow to owner, premium clientele and experienced staff in place. TXN1246

\$283,000 gross. Southeast Texas CPA firm. 60% tax and 40% bookkeeping. Building available for lease or purchase. Friendly and loyal clients, growth opportunities and owner assisted transition available. TXS1232.

\$1,700,000 gross. N. Houston CPA practice. Great service mix to provide year-round revenue with heavier workload during Sep/Oct deadlines. Strong, experienced staff in place. TXS1264

\$116,000 gross. The Woodlands area CPA firm. Operates remotely from anywhere in Houston. Excellent cash flow, high-income clients. TXS1291

\$567,000 gross. NE of Houston CPA firm. Owner looking to semi-retire and will assist buyer as agreed. Great service mix of tax, bookkeeping and payroll/consulting. Turn-key opportunity with experienced staff in place and office available for lease. TXS1283

\$905,000 gross. Semi-virtual, Texas-based CPA firm. Multiple location firm with possibility to be completely virtual over time. 66% tax work and 27% accounting and 7% payroll. Year-round income with about 55% income derived from businesses. TXN1606

\$255,000 gross. North Dallas CPA tax clients. Loyal clients from a variety of businesses and industries. About 80% of business done by portal, making it an easy acquisition for an existing firm. Option to maintain space for seamless transition. TXN1605

\$533,000 gross. East Texas CPA firm. Highly regarded firm offers bilingual services to businesses and business owners. Revenues 50/50 tax work and accounting services. Strong cash flow over 50% gross income. TXN1601

\$123,000 gross. South DFW (Waxahachie, TX) Bookkeeping practice. Solid fees and minimal overhead yields high cash flow over 80% gross income. Balanced revenues 50/50 between bookkeeping and tax services. TXN1599

\$154,000 gross. Northeast Dallas CPA practice. Unique, niche tax preparation. Revenues from tax preparation for individuals and small businesses make up 70% revenues. Excellent fee structure yields cash flow that is 80% gross income. TXN1593

\$375,000 gross. Carrollton CPA practice. 81% tax work, 10% accounting services, 8% payroll. Outstanding cash flow to owner with over 95% gross revenues. Operated out of home office and seller will assist for smooth transition through first tax season. TXN1600

\$3,560,000 gross. North Texas CPA practice. Well established and growing firm that is exceptionally profitable for a firm its size due to fee structure and high realization rate. 50% auditing services and 45% tax work. Complete with long-term staff and partners to aid in transition. TXN1597

\$424,000 gross. Garland CPA practice. Long standing practice with quality client base. Desirable mix of revenues for year-round income. 68% tax work, 22% accounting and bookkeeping, and 8% payroll services. TXN1596

\$439,000 gross. Flower Mound CPA practice. Reputable practice has grown through word of mouth. Strong fee structure. 59% tax and 39% accounting with other services to provide year-round income. Owner willing to assist in transition. TXN1598

\$191,000 gross. East Texas (Cedar Lake area) CPA practice. Well established and rapidly growing practice. 80% tax preparation and 20% bookkeeping and payroll services. Excellent cash flow of 64% gross revenues and experienced staff to aid in transition. TXN1590

\$477,000 gross. NW Houston CPA firm. Revenues made up of accounting 74%, tax 24% and other 2%. Year-round cash flow and knowledgeable staff. Owner willing to assist with smooth transition. TXS1300

\$1,040,000 gross. South Texas CPA firm. Nicely mixed revenues 43% accounting, 38% tax and 19% other services. Year-round cash flow and knowledgeable staff. TXS1298

\$650,000 gross. West Houston accounting firm. Service mix 93% accounting and bookkeeping and 7% tax. Nice location for buyer with extra room to bring in additional staff. TXS1297

\$1,013,900 gross. SW Houston CPA firm. Desirable location and cash flow. Well trained support staff already in place. Services desirably mixed 67% tax, 12% accounting, 15% reviews and 5% audits. Seller assisted transition. TXN1295

\$354,000 gross. NW Houston CPA firm. Predominately made up of complex tax returns. Nice cash flow and high-income quality clients. Excellent staff ready and able to assist. TXS1296

\$316,000 gross. Galveston County CPA. Service mix includes 67% tax, 14% audit/review and 6% other. Year-round work provides excellent cash flow. Prime location with loyal clients. TXS1287

\$2,201,000 gross. West Texas firm. Highly motivated multi-owner CPA firm. Revenue mix is 14% accounting services, 29% tax preparation (49% individual, 41% business, 10% other and 57% attest services). Large tenured staff and long assisted transition by owner. TXW1030

ACCOUNTING PRACTICE SALES

For more information, call toll free 1-800-397-0249

See full listing details and inquire/register for free at www.APS.net.

PRACTICES SOUGHT

SEEKING CPA FIRM SELLERS

Selling in 2022? Accounting Biz Brokers has GREAT NEWS for you! We are experiencing a high volume of buyer activity and lenders are eager to assist with financing deals! Accounting Biz Brokers has been selling CPA firms for over 17 years and we know your market. Selling your firm is complex. We can simplify the process and help you receive your best results! Our "Six Steps to Success" process for selling your firm includes a personalized, confidential approach to bringing you the "win-win" deal you are looking for. Our brokers are the only Certified Business Intermediaries (CBI) specializing in the sale of CPA firms in the nation! When you are ready to sell, we have the buyers, financing contacts and the experience to assist you with the successful sale of your firm! Contact us TODAY to take the first step!

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MISCELLANEOUS

[Michael J. Robertson, CPA](#)

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Client audited, liability, needs a review, we have found errors and changed the liability. Does your client have a compliance issue or general question about sales tax? Call our team of sales tax experts. Our team provides over 100 years of experience with the Comptroller of Public Accounts as former auditors and supervisors. We work to ensure a fair audit. Should your client need a payment plan, we'll negotiate with the Comptroller of Public Accounts.

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